



Retail Banking Professional Programme (2025 Intake)

Together, we can achieve more

The Bank of East Asia, Limited ("BEA") is Hong Kong's largest independent local bank with 48 branches, 42 SupremeGold Centres, and 3 i-Financial Centres throughout the city.

Overseas, BEA has established a presence in Southeast Asia, the United Kingdom, and the United States. Worldwide, including Hong Kong and the rest of Greater China, BEA operates around 130 outlets and employs approximately 8,000 people. We invite you to become part of our team and to pursue a bright and exciting future.

We are looking for energetic young talents who are interested in exploring and developing their careers in Banking Industry to join BEA as Retail Banking Associate!

Programme Structure

This programme is designed to provide individuals with necessary skills and knowledge to become successful relationship managers in retail banking.

During the programme, Associates will be placed on a structured fast-track career path where they will gain in-depth knowledge and skills specifically for financial planning through comprehensive classroom training, job placements in our branch network, and on-the-job coaching from our management team. High-flyers are able to develop their careers from an Associate to a Senior Relationship Manager in 36 months' time.

Upon completion, Associates will be developed to be a successful Relationship Manager by delivering high-quality financial services and support to our customers.

Requirements

- Degree holder preferably in Finance or Business
- Fresh graduates (including IANG holders) are welcome
- Passes in the IIQE (Paper 1,2,3), HKSI (Paper 1, 7, 8) and MPF Licensing is an added advantage
- HKIB qualification is an added advantage
- Enthusiastic in developing careers into wealth and financial professionals
- Capable to handle work in a target driven environment
- Experience of customer services or sales & marketing is highly preferred
- Pleasant, proactive, mature, independent and customer-focused
- Proficiency in both spoken and written English and Chinese (**Proficiency in Cantonese is a must**)

Programme Start Dates: Spring (March) and autumn (September) 2025